**CONSOLIDATED FINANCIAL STATEMENTS** 



# INVISIBLE CHILDREN, INC. AND SUBSIDIARIES

**AUDIT REPORT** 

FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Invisible Children, Inc. and Subsidiaries Washington, D.C.

We have audited the accompanying consolidated financial statements of Invisible Children, Inc. and Subsidiaries (collectively the Organization), which comprise the consolidated statements of financial position as of June 30, 2021 and 2020, and the related consolidated statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Organization as of June 30, 2021 and 2020, and the changes in their net assets and their consolidated cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated March 21, 2022, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of this report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control over financial reporting or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Gelman Rozenberg & Freedman

March 21, 2022

#### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2021 AND 2020

#### ASSETS

	2021			2020
CURRENT ASSETS				
Cash and cash equivalents Grants receivable Accounts receivable Prepaid expenses	\$	465,793 5,108 53,945 74,380	\$	568,045 100,967 35,108 <u>62,562</u>
Total current assets		599,226		766,682
FIXED ASSETS				
Fixed assets, net of accumulated depreciation of \$226,766 and \$141,922 in 2021 and 2020, respectively		298,498		230,498
OTHER ASSETS				
Security deposits		29,171		36,727
TOTAL ASSETS	\$	926,895	\$	1,033,907
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Accounts payable and accrued liabilities Refundable advance	\$	223,887 <u>19,952</u>	\$	272,780
Total liabilities		243,839	_	272,780
NET ASSETS				
Without donor restrictions With donor restrictions		683,056 		662,543 <u>98,584</u>
Total net assets		683,056		761,127
TOTAL LIABILITIES AND NET ASSETS	\$	926,895	\$	1,033,907

#### CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2021

	Without Donor <u>Restrictions</u>	With Donor Restrictions	Total
SUPPORT AND REVENUE			
Government grants Foundation grants and partnerships General donations Other income Net assets released from donor restrictions	\$ 6,241,607 161,500 209,206 3,040 101,244	2,660	\$ 6,241,607 161,500 211,866 3,040
Total support and revenue	6,716,597	(98,584)	6,618,013
EXPENSES			
Program Services: Protection Advocacy and Awareness	4,974,650 10,112		4,974,650 10,112
Total program services	4,984,762	<u> </u>	4,984,762
Supporting Services: General and Administrative Development	1,330,350 380,972		1,330,350 380,972
Total supporting services	1,711,322		1,711,322
Total expenses	6,696,084		6,696,084
Changes in net assets	20,513	(98,584)	(78,071)
Net assets at beginning of year	662,543	98,584	761,127
NET ASSETS AT END OF YEAR	\$ <u>683,056</u>	\$ <u> </u>	\$ <u>683,056</u>

#### CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2020

	<u>_</u> R	Without Donor <u>Restrictions</u>		With Donor Restrictions		Total
SUPPORT AND REVENUE						
Government grants Foundation grants and partnerships General donations Other income Net assets released from donor restrictions	\$	5,650,500 10,206 198,343 1,392 <u>178,898</u>	\$	- 198,038 1,732 - (178,898)	\$ _	5,650,500 208,244 200,075 1,392 -
Total support and revenue		6,039,339		20,872	-	6,060,211
EXPENSES						
Program Services: Protection Advocacy and Awareness	_	4,907,778 <u>5,601</u>		-	_	4,907,778 <u>5,601</u>
Total program services	_	4,913,379		-	_	4,913,37 <u>9</u>
Supporting Services: General and Administrative Development	_	1,229,014 157,293		-	_	1,229,014 157,293
Total supporting services	_	1,386,307		-	-	1,386,307
Total expenses	_	6,299,686			_	6,299,686
Changes in net assets		(260,347)		20,872		(239,475)
Net assets at beginning of year	_	922,890		77,712	_	1,000,602
NET ASSETS AT END OF YEAR	\$_	662,543	\$	98,584	\$_	761,127

#### CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2021

		F	Progra	m Service	s		Supporting Services					
	F	Protection		vocacy and areness		Total Program Services		General and ministrative	Dev	velopment	Total Supporting Services	Total Expenses
Salaries and related costs	\$	2,431,036	\$	6,483	\$	2,437,519	\$	956,643	\$	165,819	\$ 1,122,462	\$ 3,559,981
Contractors		155,634		3,119		158,753		56		95,604	95,660	254,413
Professional services		83,661		203		83,864		195,036		102,182	297,218	381,082
Supplies and equipment		489,455		307		489,762		46,509		8,427	54,936	544,698
Subawards		468,232		-		468,232		-		-	-	468,232
Travel		608,752		-		608,752		29,529		5,749	35,278	644,030
Communications		3,917		-		3,917		2,306		2,833	5,139	9,056
Occupancy		169,068		-		169,068		41,809		-	41,809	210,877
Office expenses and miscellaneous		349,035		-		349,035		12,946		345	13,291	362,326
Insurance, fees and licenses		136,442		-		136,442		45,516		13	45,529	181,971
Total expenses before depreciation		4,895,232		10,112		4,905,344		1,330,350		380,972	1,711,322	6,616,666
Depreciation		79,418		-		79,418		-				79,418
TOTAL	\$	4,974,650	\$	10,112	\$	4,984,762	\$	1,330,350	\$	380,972	\$ 1,711,322	\$ 6,696,084

#### CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2020

	_	F	Progra	n Service	s		Supporting Services						
	F	Protection		vocacy and areness		Total Program Services		General and ministrative	Dev	velopment		Total pporting ervices	Total Expenses
Salaries and related costs	\$	2,374,454	\$	4,372	\$	2,378,826	\$	614,149	\$	100,764	\$	714,913	\$ 3,093,739
Contractors		158,662		-		158,662		2,250		27,941		30,191	188,853
Professional services		178,143		70		178,213		384,835		11,508		396,343	574,556
Supplies and equipment		439,714		1,149		440,863		71,976		3,844		75,820	516,683
Subawards		475,243		-		475,243		-		-		-	475,243
Travel		588,223		-		588,223		17,997		1,510		19,507	607,730
Communications		8,444		-		8,444		2,448		2,142		4,590	13,034
Occupancy		144,328		-		144,328		84,285		302		84,587	228,915
Office expenses		347,765		-		347,765		5,695		984		6,679	354,444
Insurance, fees and licenses		115,354		10		115,364		45,379		8,298		53,677	169,041
Total expenses before depreciation		4,830,330		5,601		4,835,931		1,229,014		157,293		1,386,307	6,222,238
Depreciation		77,448		-		77,448		-		-		-	77,448
TOTAL	\$	4,907,778	\$	5,601	\$	4,913,379	\$	1,229,014	\$	157,293	\$	1,386,307	\$ 6,299,686

# CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

CASH FLOWS FROM OPERATING ACTIVITIES	 2021	2020	
CASH FLOWS FROM OPERATING ACTIVITIES			
Changes in net assets	\$ (78,071)	\$ (	239,475)
Adjustments to reconcile changes in net assets to net cash provided (used) by operating activities:			
Depreciation	79,418		77,448
Decrease (increase) in: Grants receivable Accounts receivable Prepaid expenses Security deposits	95,859 (18,837) (11,818) 7,556		(85,264) 72,763 47,726 (408)
(Decrease) increase in: Accounts payable and accrued liabilities Refundable advance	 (48,893) <u>19,952</u>	(	(103,605) -
Net cash provided (used) by operating activities	 45,166	(	<u>230,815</u> )
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of fixed assets	 (147,418)		<u>(39,770</u> )
Net cash used by investing activities	 <u>(147,418</u> )		<u>(39,770</u> )
Net decrease in cash and cash equivalents	(102,252)	(	270,585)
Cash and cash equivalents at beginning of year	 568,045		<u>838,630</u>
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 465,793	\$	568,045

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2021 AND 2020

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

#### Organization -

Invisible Children, Inc. and Subsidiaries (collectively the Organization) includes Invisible Children, Inc., Invisible Children, Democratic Republic of Congo, and Invisible Children, Central African Republic. The three entities are commonly controlled; therefore, consolidated financial statements are presented.

The Organization was founded with the specific mission to end Africa's longest-running conflict, led by Joseph Kony and his Lord's Resistance Army (LRA). Since the Organization's founding, it has mobilized unprecedented international action to stop the LRA, helped reduce LRA killings by 93% and helped thousands of central African families become safer from violence through innovative protection programs.

Since 2004, the Organization has worked hand-in-hand with communities affected by the LRA, and has developed unparalleled experience, respected expertise, and a strong network of relationships with community leaders across East and Central Africa. Beginning in 2016, the Organization began leveraging this experience to expand the scope of its mission and programs to improve civilian protection and community resilience in Central Africa in the face of an evolving spectrum of threats, inclusive of, but extending beyond, the LRA conflict.

Presently, the Organization's programs and operations aim to end violence conflict and foster thriving ecosystems in solidarity with the world's most at-risk communities. The Organization's approach entails 1) improving civilian protection through investments in locally-run early warning and early response initiatives, 2) building local capacity for conflict mediation, peacebuilding, and trauma healing support services, 3) increasingly community-level awareness of and involvement in conservation efforts, and 4) advancing effective national and international policies that support civilian protection and recovery, and local peacebuilding efforts in areas impacted by violence conflict.

Basis of presentation -

The accompanying consolidated financial statements are presented on the accrual basis of accounting, and in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. As such, net assets are reported within two net asset classifications: without donor restrictions and with donor restrictions. Descriptions of the two net asset categories are as follows:

- Net Assets Without Donor Restrictions Net assets available for use in general operations and not subject to donor restrictions are recorded as "net assets without donor restrictions". Assets restricted solely through the actions of the Board are referred to as Board designated and are also reported as net assets without donor restrictions.
- Net Assets With Donor Restrictions Grants and contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in "net assets with donor restrictions", depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Consolidated Statements of Activities and Changes in Net Assets as net assets released from donor restrictions.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2021 AND 2020

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Principles of consolidation -

The accompanying consolidated financial statements include the accounts of the Organization pursuant to the criterion established by FASB ASC 958-810, *Not-for-Profit Entities*, *Consolidation*. Under FASB ASC 958-810, consolidation is required if a separate not-for-profit organization has control (i.e., major voting interest) and significant economic interest in that other organization. All significant inter-company accounts and transactions have been eliminated in consolidation.

New accounting pronouncement adopted -

During the year ended June 30, 2021, the Organization adopted Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers* (Topic 606), as amended. The ASU provides a framework for recognizing revenue and is intended to improve comparability of revenue recognition practices across for-profit and non-profit entities. Analysis of the various provisions of this standard resulted in no significant changes in the way the Organization recognized revenue; however, the presentation and disclosures of revenue have been enhanced. The Organization has elected to opt out of all disclosures not required for nonpublic entities and also elected a modified retrospective approach for implementation.

Cash and cash equivalents -

The Organization considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents. Bank deposit accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to a limit of \$250,000. At times during the year, the Organization maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

The Organization had \$317,493 and \$121,770, respectively, of cash and cash equivalents held in accounts in foreign countries at June 30, 2021 and 2020. The majority of these funds are uninsured.

Foreign currency translation -

The dollar ("Dollars") is the functional currency for the Organization's operations. Transactions in currencies other than U.S. Dollars are translated into Dollars at the rate of exchange in effect during the month of the transaction. Current assets and liabilities denominated in non-U.S. currency are translated into Dollars at the exchange rate in effect at the date of the Consolidated Statements of Financial Position.

Grants and accounts receivable -

Grants and accounts receivable are recorded at their net realizable value, which approximates fair value. Management considers all amounts to be fully collectible within one year. Accordingly, an allowance for doubtful accounts has not been established.

Fixed assets -

Fixed assets in excess of \$5,000 are capitalized and stated at cost. Fixed assets are depreciated on a straight-line basis over the estimated useful lives of the related assets, generally three to five years.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2021 AND 2020

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Fixed assets (continued) -

The cost of maintenance and repairs is recorded as expenses are incurred. Depreciation expense for the years ended June 30, 2021 and 2020 totaled \$79,418 and \$77,448, respectively.

Impairment of long-lived assets -

Management reviews asset carrying amounts whenever events or circumstances indicate that such carrying amounts may not be recoverable. When considered impaired, the carrying amount of the assets is reduced, by a charge to the Consolidated Statements of Activities and Changes in Net Assets, to its current fair value. No impairments were recorded for the years ended June 30, 2021 and 2020.

Income taxes -

Invisible Children, Inc. is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying consolidated financial statements. The Organization is not a private foundation.

Invisible Children, Democratic Republic of Congo and Invisible Children, Central African Republic are registered charitable organizations under the laws and regulations of each respective country.

Uncertain tax positions -

For the years ended June 30, 2021 and 2020, the Organization has documented its consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the consolidated financial statements.

Grants and partnerships -

The majority of the Organization's revenue is received through grants and partnerships from the U.S. and foreign governments, international organizations and other entities. Grants and partnerships are recognized in the appropriate category of net assets in the period received. The Organization performs an analysis of the individual transaction to determine if the revenue streams follow the contribution rules or if they should be recorded as an exchange transaction depending upon whether the transactions are deemed reciprocal or nonreciprocal under ASU 2018-08, Not-for-Profit Entities (Topic 958): *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made*.

For grants and partnerships qualifying under the contribution rules, revenue is recognized upon notification of the award and satisfaction of all conditions, if applicable. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Grants and partnerships qualifying as contributions that are unconditional that have donor restrictions are recognized as "without donor restrictions" only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions; such funds in excess of expenses incurred are shown as net assets with donor restrictions in the accompanying consolidated financial statements.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2021 AND 2020

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Grants and partnerships (continued) -

Grants and partnerships qualifying as conditional contain a right of return and a barrier. Revenue is recognized when the condition or conditions are satisfied. Most grants and awards from the United States Government and other entities are for direct and indirect program costs. These transactions are nonreciprocal and classified as conditional and are recognized as contributions when the revenue becomes unconditional. Typically, these agreements also contain a right of return or right of release from obligation provision and the entity has limited discretion over how funds transferred should be spent. As such, the Organization recognizes revenue for these conditional contributions when the related barrier has been overcome (generally, when qualifying expenditures are incurred). Funds received in advance of the incurrence of qualifying expenditures are recorded as refundable advances. For grants treated as contributions, the Organization had \$11,786,190 and \$14,028,035 in unrecognized conditional awards as of June 30, 2021 and 2020, respectively.

#### Use of estimates -

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Consolidated Statements of Activities and Changes in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses directly attributed to a specific functional area of the Organization are reported as direct expenses to the programmatic area and those expenses that benefit more than one function are allocated on a basis of estimated time and effort or other reasonable basis.

#### Economic uncertainties -

On March 11, 2020, the World Health Organization declared the Coronavirus disease (COVID-19) a global pandemic. As a result of the spread of COVID-19, economic uncertainties have arisen which may negatively impact the Organization's operations. The overall potential impact is unknown at this time.

#### New accounting pronouncement not yet adopted -

The FASB issued ASU 2019-01, *Leases* (Topic 842). The ASU changes the accounting treatment for operating leases by requiring recognition of a lease asset and lease liability at the present value of the lease payments in the Consolidated Statements of Financial Position and disclosure of key information about leasing arrangements. During 2020, the FASB issued ASU 2020-05 and delayed the implementation date by one year. The ASU is effective for non public entities beginning after December 15, 2021. Early adoption is still permitted. The ASU can be applied at the beginning of the earliest period presented using a modified retrospective approach or applied at the beginning of the period of adoption recognizing a cumulative-effect adjustment.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2021 AND 2020

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

New accounting pronouncement not yet adopted (continued) -

The Organization plans to adopt the new ASU at the required implementation date.

#### 2. FIXED ASSETS

Fixed assets consisted of the following at June 30, 2021 and 2020:

	2021	2020
Vehicles	\$  465,753	\$ 341,872
Other equipment	<u>59,511</u>	<u>30,548</u>
Total fixed assets	525,264	372,420
Less: Accumulated depreciation	(226,766)	<u>(141,922</u> )
NET FIXED ASSETS	\$ <u>298,498</u>	\$ <u>230,498</u>

#### 3. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consisted of the following at June 30, 2020. There were no net assets with donor restrictions at June 30, 2021.

	 2021	 2020
Subject to expenditure for specified purpose: Protection Mobile Cinema	\$ -	\$ 72,002 26,582
TOTAL NET ASSETS WITH DONOR RESTRICTIONS	\$ -	\$ <u>98,584</u>

The following net assets with donor restrictions were released from donor-imposed restrictions by incurring expenses or by the passage of time, which satisfied the restricted purposes specified by the donors:

	 2021	 2020
Purpose restrictions accomplished:		
Protection	\$ 72,002	\$ 157,442
Mobile Cinema	26,582	21,456
Sister Angelique Partnership	 2,660	 
TOTAL NET ASSETS RELEASED FROM RESTRICTIONS	\$ 101,244	\$ 178,898

#### 4. JOINT COSTS

During the years ended June 30, 2021 and 2020, the Organization incurred joint costs of \$21,045 and \$11,792, respectively, for web and communications activities which included an educational component.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2021 AND 2020

#### 4. JOINT COSTS (Continued)

Joint costs were allocated as follows for the years ended June 30, 2021 and 2020:

	 2021	 2020
Program Services: Communications Web	\$ 15,089 <u>1,966</u>	\$ 7,647 2,010
Total program services	 17,055	 9,657
Supporting Services (Development): Communications Web	 3,772 218	 1,912 223
Total supporting services	 3,990	 2,135
TOTAL EXPENSES	\$ 21,045	\$ 11,792

#### 5. LIQUIDITY AND AVAILABILITY

Financial assets available for use for general expenditures within one year of the Consolidated Statements of Financial Position date comprise the following:

	 2021	 2020
Cash and cash equivalents Grants receivable Accounts receivable	\$ 465,793 5,108 <u>53,945</u>	\$ 568,045 100,967 <u>35,108</u>
Subtotal financial assets available within one year Less: Donor restricted funds	 524,846 -	 704,120 <u>(98,584</u> )
FINANCIAL ASSETS AVAILABLE TO MEET CASH NEEDS FOR GENERAL EXPENDITURES WITHIN ONE YEAR	\$ <u>524,846</u>	\$ 605,536

The Organization has a policy to structure its financial assets to be available and liquid as its obligations become due.

#### 6. LEASE COMMITMENTS

The Organization leases office space in Washington, D.C. on a month-to-month basis. The Organization also has various short-term and month-to-month lease agreements in foreign countries.

Occupancy expense, including other facility costs, for the years ended June 30, 2021 and 2020, totaled \$210,877 and \$228,915, respectively.

#### 7. RETIREMENT PLAN

The Organization provides retirement benefits to its employees through a defined contribution plan covering all full-time employees.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2021 AND 2020

#### 7. RETIREMENT PLAN (Continued)

The Organization provides a 100% match of each eligible employee's contribution, up to 3% of covered compensation. Contributions to the plan during the years ended June 30, 2021 and 2020 totaled \$25,988 and \$20,318, respectively.

#### 8. CONCENTRATION OF REVENUE

In October 2017, the Organization received notification of a significant award from the United States Agency for International Development (USAID). The period of performance of the award commenced on October 13, 2017 and terminates on October 12, 2022 (extended to March 30, 2023). The award amount (now \$28,125,799) is obligated on a periodic basis. The Organization received notification of an additional award from USAID in June 2021. The period of performance of the new award commenced on June 15, 2021 and terminates on June 14, 2024. The award amount of \$3,999,762 is obligated on a periodic basis. Additionally, the Organization received notification of an award from the United States Department of State (USDoS) in the amount of \$445,960 for the period September 21, 2017 through March 31, 2019 (increased to \$1,087,935 and extended through April 30, 2021).

The total unliquidated balance of the continuing award has not been recorded as revenue (and grants receivable) due to the the conditional nature of the agreement and its reimbursable terms. Upon satisfactory completion of the contributions required under such agreements, the Organization will recognize revenue in the year those conditions have been met.

Approximately 94% and 93%, respectively, of the Organization's revenue for the years ended June 30, 2021 and 2020, was derived from grants awarded by agencies of the United States government. The Organization has no reason to believe that relationships with these agencies will be discontinued in the foreseeable future. However, any interruption of these relationships (i.e., the failure to renew grant agreements or withholding of funds) would adversely affect the Organization's ability to finance ongoing operations.

#### 9. CONTINGENCY

The Organization receives grants from various agencies of the United States Government. Such grants are subject to audit under the provisions of *Title 2 U.S. Code of Federal Regulations (CFR) Part 200 Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance).* 

The ultimate determination of amounts received under the United States Government grants is based upon the allowance of costs reported to and accepted by the United States Government as a result of the audits. Audits in accordance with the applicable provisions have been completed for all required fiscal years through 2021. Until such audits have been accepted by the United States Government, there exists a contingency to refund any amount received in excess of allowable costs. Management is of the opinion that no material liability will result from such audits.

#### 10. SUBSEQUENT EVENTS

In preparing these consolidated financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through March 21, 2022, the date the consolidated financial statements were issued.